

MLAC Finance Committee

Minutes of Meeting

Date: March 27, 2019, 8:30am

Location: Main Line Arts Center, 746 Panmure Rd., Haverford, PA 19041

Attending: James Dugan, Rick Umbrecht, Thomas Scurto-Davis (by phone), Seth Brody, Luke Hoffman, David Winograd, Tim Paterson, Robin Siegel, Steve Holstad

Agenda:

1. Review of February 28, 2019 Financials

- a. Overall, MLAC is in a strong financial position FYTD (5 months)
 - i. Tuition and Fees ahead by ~\$87K vs. budget
 - ii. Overall Income \$722K (\$158K ahead of budget)
 - iii. Expenses lower than budgeted by \$110K
 - iv. Net income
 1. \$153k before investments
 2. \$103K after unrealized investment losses of ~\$50K
- b. Notable
 - i. With expected \$240K in camp tuition combined with YTD class tuition, we expect to already meet full year budget goal without including any tuition for final 6 months of FY
 - ii. Trustee Support (Board Commitments) lags. Without a one-time gift, only \$20K of \$44K has been paid YTD
 - iii. Salaries and Wages \$35K below budget. Committee discussed changes to rates and bonuses in the context of teacher incentives and competitiveness with other art centers

2. Director of Finance and Operations

- a. Position remains unfilled
- b. Facilities management will be removed from the position to make easier to fill
 - i. Committee requested TSD explore outsourcing facility management
- c. Committee discussed hiring a recruiter or My Part Time Controller assist in near term

3. Investment Advisors

- a. Committee discussed overtures by Morgan Stanley Dean Witter to take over management of our investments (\$1.5MM)
- b. At this time, committee was disinclined to move the business from BMT
- c. Committee will request quarterly reports from BMT

The next Finance Committee meeting is scheduled for Weds May 29, 2019 at 8:30am in the Center conference room.

Submitted,
March 28, 2019, 2019

David Winigrad
Treasurer, MLAC

Distribution:
Finance Committee
Thomas Scruto-Davis
Board of Directors